

VINABEDDING - LETTER OF INTRODUCTION

Dear our valued customers!

This is our great pleasure to present to you who we are, what we do, what international certificates we have, and how we can give our respected customer the best prices in the sleeping products market.

Firstly, we have more than 30 years well-known reputation in the bedding industry, with 4 factories located from the North to South of the country, with the total square of 30 ha, presenting the most modern-technology production lines from Europe enable high productivity & high quality of the products. We have over 2.500 well-educated labors, 3.500 distributors & 5 showrooms over the country; supplying more than 20.000 mattresses daily and other sleeping products to the domestic market. Those number made us the biggest proportion in the domestic sleeping products market in Vietnam, including both house-hold customers & hotel projects.

Secondly, our products range is well-known as the widest range in Vietnam; including:

- ✓ Mattress made from:
 - Latex: 100% natural latex, synthetic latex
 - Foam: memory foam, gel foam, charcoal foam, PU foam, FR foam, HR foam
 - Fiber: 100% polyester fiber
 - Spring: pocket coil, bonnell & continuous spring
 - Coconut Fiber
- ✓ Pillow made from:
 - 100% natural latex, synthetic latex
 - memory foam
 - fiber 100% polyester
- ✓ Bed sheets, Blankets, Bed Covers, Mattress Protectors, Mattress Covers, Mattress Topper
- ✓ Upholstery (Beds, Sofas, Chairs, Ottoman...)
- ✓ Student Furniture (Student FR & water-resistant Mattress, Upholstery beds & sofa)
- ✓ Hotel Furniture (Mattress, Bedding set, Topper, Upholstery beds & sofa)
- ✓ Hospital Medical Mattress (FR, water-resistant) & Pillow
- ✓ Half-finished Products of all mentioned above - supplied for related industry.

Thirdly, we have full range of International Certificate & Worldwide Test Report to show our ability of supplying to international market all they need in terms of sleeping products. Every customer comes to us with the hospitality of setting up long-term business can be provided all certificate papers & we can take the new test report upon new contracted customer request.

- ✓ TUV Rheinland (from Germany) – 100/100 elasticity of natural latex product
- ✓ SGS (from Switzerland) – natural latex product is safe, anti - bacteria
- ✓ SGS (from Switzerland) – the foam is fire-retardant based on US standard
- ✓ ISO (from Switzerland) – the steel is qualified with European standard
- ✓ ISPA (from USA) – the quality deserved the international association criteria, excellent member
- ✓ QMS (from Australia) – the products are all anti-bacteria
- ✓ OEKO-TEX (from Switzerland) – the products are environmentally-friendly
- ✓ ELSON (from Korea) – the material safety is qualified with Health Law
- ✓ STR (from USA) – the textile fibers is fire-retardant (CFR)
- ✓ KSA (from Korea) – the good Quality Management System.

Please contact us for more information. Thanks & best regards.

Wish you every success, from the International Department – VINABEDDING Co., Ltd!